# Float-to-Fixed Rate Loan (Two-Plus-Seven)



### More Cash Upfront, When You Need It

We call the float-to-fixed rate loan a "two-plus-seven" because payments during the first two years of the loan are floating-rate and interest-only and the following seven years of the loan are fixed rate. The Borrower receives superior cash-on-cash returns through the first two years and can lock a coupon for the life of the loan at the initial closing.

#### The Freddie Mac Difference

When it comes to multifamily finance, Freddie Mac gets it done. We work closely with our Optigo® network of Seller/Servicers to tackle complicated transactions, provide certainty of execution and fund quickly.

Contact your Freddie Mac Multifamily representative today — we're here to help.

#### **Borrowers Who Want to Know More**

Contact one of our Optigo lenders at mf.freddiemac.com/borrowers/.

#### **Product Snapshot**

- Ideal for assets requiring light repositioning (not required)
- No UPB maximum
- Eliminates risk of future Treasury rate increases
- Index locks available prior to rate lock
- Available for all Conventional and Targeted Affordable Housing Optigo offerings except pre-stabilized assets, student housing, seniors housing and manufactured housing communities
- Supplementals permitted postconversion
- Conversion of floating rate to fixed rate is automatic

## **Green Advantage®**

Our Freddie Mac Multifamily **Green Advantage**® initiative rewards borrowers who improve their properties to save energy or water.



Eligible Borrower	Must be well-qualified
Floating-Rate Period	<ul> <li>2 years</li> <li>IO, no cap required, locked-out/no prepayments</li> <li>No supplemental loans during floating-rate period</li> </ul>
Fixed-Rate Period	<ul> <li>7 years</li> <li>IO subject to 7-year fixed-rate IO credit parameters with defeasance</li> <li>Amortizing loan with defeasance</li> <li>Securitization-ready</li> </ul>
Underwriting	<ul> <li>Compliant with current credit parameters</li> <li>Sized based on fixed rate</li> <li>Must pass Refinance Test using aggregated term (2 years floating plus 7 years fixed) with 2 years of IO</li> </ul>
Pricing	<ul> <li>Terms (subject to revisions due to market fluctuations)</li> <li>Floating rate: 30-day average SOFR + 7-year floating pricing + 20 bps</li> <li>Fixed rate: 7-year UST + 7-year fixed pricing + 20 bps</li> <li>Fixed rate is locked when the floating-rate spread is locked; index locks also available during underwriting</li> <li>No future rate adjustments</li> </ul>
Process and Conversion to Fixed Rate	<ul> <li>Conversion of floating rate to fixed rate is automatic</li> <li>Permits additional loan proceeds via a supplemental mortgage (pari passu); any additional proceeds will be priced at then first-mortgage pricing</li> <li>Freddie Mac must receive request for additional proceeds no less than 150 days prior to conversion</li> <li>For securitization purposes, updated third-party reports required prior to fixed-rate period conversion; third-party reports paid by Freddie Mac unless additional proceeds are requested</li> <li>If original loan fails to meet Freddie Mac's credit parameters at conversion, Freddie Mac retains the right to restructure the transaction via a split note at time of securitization</li> <li>Supplemental loans are allowed beginning the second year of the fixed-rate period</li> </ul>

#### **For More Information**

Contact your Freddie Mac representative.

