



TEAM AP

# Why Northmarq?

ATLANTA, GA | CHARLESTON, SC

# Why Northmarq Commercial Investment Sales



## Differentiated Advisory Perspective

- Understanding of how assets will be viewed by public market investors
- Focus on not only property valuation and execution, but the bigger picture



## Long Track Record in All Major Property Types

- **\$24.7 billion** of retail property sales
- **\$11.73 billion** of industrial property sales
- **\$6.0 billion** of office property sales
- **\$4.0 billion** of healthcare property sales



## Top Relationships with Institutional Buyers

- Have sold hundreds of single-tenant properties to net lease REITs as well as other institutional single-tenant buyers



## Blend of Single-Asset & Portfolio Experience

- Recent run-rate of approximately 600 transactions per year
- 160+ portfolio transactions with over 40 unique investors in recent years



## Shared National Database

- Largest and most extensive centralized database of net lease buyers, sellers, influencers, and brokers in the U.S.

# A Platform Unlike any Other

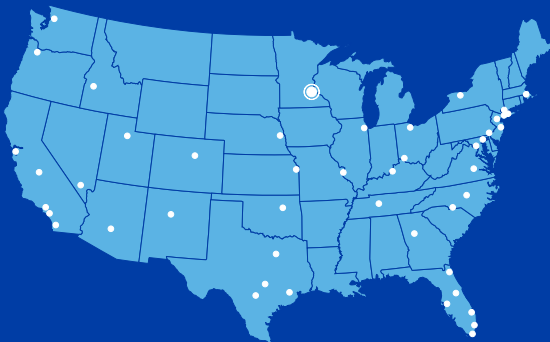
As a company built on the founding principle of integrity, we work hard to make every transaction successful.

What started as a small residential mortgage company 60 years ago has grown into a leading, national firm capable of supporting commercial real estate debt, equity, investment sales, loan servicing and fund management across every type of multifamily and commercial asset class.

Based on strong values and integrity, our culture attracts the best minds in the industry. We empower our teams to put clients first and deliver creative and innovative solutions that drive value.

We built our platform to be agile, with a nationwide network of experts and advisors across deeply connected offices leveraging best-in-class technology to stay ahead of industry trends. The result is a collaborative, unified team working to support you at every stage of your transaction.

Having local expertise with a national reach means we can see opportunity whenever and wherever it arises, opening up a world of possibilities for your real estate investment pursuits. We're driven to find opportunities where others see roadblocks, all with the goal of helping you develop and execute successful investment strategies.



\*Transactions from 2022-2024



*Northmarq is a leading provider of commercial real estate debt, equity, investment sales, fund management, and loan servicing.*

**63 Years**

FOUNDED IN 1962

**+\$78 Billion**

SERVICING PORTFOLIO\*

**+\$69.5 Billion**

TRANSACTION VOLUME\*  
DEBT+EQUITY + INVESTMENT SALES

**6,800+**

LOANS SERVICED\*

**5,700+**

ANNUAL TRANSACTIONS\*  
DEBT+EQUITY + INVESTMENT SALES

**775**

CAPITAL SOURCES\*



**Ani Paulson**  
*Senior Vice President*  
404.407.5907  
apaulson@northmarq.com

**Nick DiPietro**  
*Associate*  
404.823.6374  
ndipietro@northmarq.com

**Rachel Lakian**  
*Operations Analyst*  
854.230.0134  
rlakian@northmarq.com

**Manton Paine**  
*Senior Associate*  
854.230.0151  
mpaine@northmarq.com

**Willa Beth Bessinger**  
*Senior Investment Analyst*  
854.230.0155  
wbessinger@northmarq.com

**Northmarq**  
3414 Peachtree Rd NE, Suite 900  
Atlanta, GA 30326  
404.237.2456 | northmarq.com

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**Commercial Real Estate** | Debt + Equity | Investment Sales | Loan Servicing | Fund Management

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